

2026 Salary & Cash Compensation Survey

Blanchard Consulting Group and Oklahoma Bankers Association are partnering for the *Salary & Cash Compensation Survey*, which gathers salary and cash compensation (salary + annual cash incentive/bonus + commissions) data to help manage effective and competitive salary and annual cash incentive/bonus decisions. Since its initial launch in 2013, the Blanchard Consulting Group Survey has increased from 77 participants to 420 in 2026.

What is included?

The 2026 Survey features data for over 200 banking positions from 420 community/regional banks. Data is broken out by asset size and state/region, where available.

For each position, the survey provides data on:

- FLSA status (exempt/non-exempt)
- Base salary
- Bonus, cash incentives, and commissions paid
- Total cash compensation
- Actual bonuses paid (as a percent of salary)
- Cash incentive opportunity levels (as a percent of salary)

Participant Price:

\$450

Non-Participant Price:

\$1,050

CONTACT

For more information about the survey or additional services, contact Laura Roth.



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