

GSB Online Seminars

September - December 2025

Co-Sponsored By:

The Graduate School of Banking at the University of Wisconsin-Madison and Oklahoma Bankers Association

Upcoming Programs (listed in start date order):

For additional information— including detailed seminar descriptions and presenter bios— and to register online, please visit <https://www.gsb.org/schools-programs/online-seminars/choose-a-seminar/>.

Business Financial Statements and Tax Returns – Cash vs. Accrual Accounting Refresher

September 9 | 8:30 am–10:00 am CT

<https://gsb.org/product/business-financial-statements-and-tax-returns-cash-vs-accrual-accounting-refresher-fa25/>

Construction Lending – Administering and Monitoring Commercial Construction Loans

September 9 | 10:30 am–12:00 pm CT

<https://gsb.org/product/construction-lending-administering-and-monitoring-commercial-construction-loans-fa25/>

Commercial Lending – Global Cash Flow Mechanics, Including Living Expenses

September 9 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/commercial-lending-global-cash-flow-mechanics-including-living-expenses-fa25/>

Business Financial Statements and Tax Returns – Navigating and Analyzing a Business Tax Return

September 16 | 8:30 am–10:00 am CT

<https://gsb.org/product/business-financial-statements-and-tax-returns-navigating-and-analyzing-a-business-tax-return-fa25/>

Commercial Lending – Loan Agreements and Covenants

September 16 | 10:30 am–12:00 pm CT

<https://gsb.org/product/commercial-lending-loan-agreements-and-covenants-fa25/>

Personal Tax Returns and Cash Flow – Advanced Personal Cash Flow Issues, Including Capital Gains

September 16 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/personal-tax-returns-and-cash-flow-advanced-personal-cash-flow-issues-including-capital-gains-fa25/>

Emotionally Intelligent Leadership

September 16 | 2:00 pm–3:30 pm CT

<https://gsb.org/product/emotionally-intelligent-leadership-fa25/>

Employee Retention Strategies in a Dynamic Labor Market

September 17 | 2:00 pm–3:00 pm CT

<https://gsb.org/product/employee-retention-strategies-in-a-dynamic-labor-market-fa25/>

Strategic Planning for Your Community Bank – It's all About Your Strategy

September 18 | 2:00 pm–3:30 pm CT

<https://gsb.org/product/strategic-planning-for-your-community-bank-its-all-about-your-strategy-fa25/>

Vendor Management 2025 – How to Make Better Vendor Management Decisions

September 19 | 10:00 am–11:30 am CT

<https://gsb.org/product/vendor-management-2025-how-to-make-better-vendor-management-decisions-fa25/>

Business Financial Statements and Tax Returns – Developing and Analyzing Key Financial Ratios

September 25 | 8:30 am–10:00 am CT

<https://gsb.org/product/business-financial-statements-and-tax-returns-developing-and-analyzing-key-financial-ratios-fa25/>

Optimizing Interest-Bearing Deposit Strategies

September 25 | 10:00 am–11:30 am CT

<https://gsb.org/product/optimizing-interest-bearing-deposit-strategies-fa25/>

Commercial Lending – Five Keys to Better Credit Memos and Loan Packages

September 25 | 10:30 am–12:00 pm CT

<https://gsb.org/product/commercial-lending-five-keys-to-better-credit-memos-and-loan-packages-fa25/>

CRE Lending – Issues with Property Types & Lease Structures

September 25 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/cre-lending-issues-with-property-types-lease-structures-fa25/>

Grow Deposits & Relationships with Transformative Branch Conversations

October 6 | 2:00 pm–3:00 pm CT

<https://gsb.org/product/grow-deposits-relationships-with-transformative-branch-conversations-fa25/>

Public Finance and Banking

October 10 | 10:00 am–11:30 am CT

<https://gsb.org/product/public-finance-and-banking-fa25/>

CRE Lending – Developing a Cash Flow and Key Ratios

October 14 | 8:30 am–10:00 am CT

<https://gsb.org/product/cre-lending-developing-a-cash-flow-and-key-ratios-fa25/>

SBA Loan Programs – What's New?

October 14 | 8:30 am–12:00 pm CT

<https://gsb.org/product/sba-loan-programs-whats-new-fa25/>

CRE Appraisals – Overview of Appraisal Rules/Guidelines and the Review Process

October 14 | 10:30 am–12:00 pm CT

<https://gsb.org/product/cre-appraisals-overview-of-appraisal-rules-guidelines-and-the-review-process-fa25/>

Managing Liquidity and Interest Rate Risk

October 14 | 1:00 pm–2:00 pm CT

<https://gsb.org/product/managing-liquidity-and-interest-rate-risk-fa25/>

Strategies and Planning for Closely Held and Family Banks

October 16 | 10:00 am–11:00 am CT

<https://gsb.org/product/strategies-and-planning-for-closely-held-and-family-banks-fa25/>

Responsibilities of the Information Security Officer

October 17 | 10:00 am–11:30 am CT

<https://gsb.org/product/responsibilities-of-the-information-security-officer-fa25/>

Net Interest Margin Volatility

October 21 | 1:00 pm–2:00 pm CT

<https://gsb.org/product/net-interest-margin-volatility-fa25/>

Fundamentals of Interest Rate Swaps and Caps

October 22 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/fundamentals-of-interest-rate-swaps-and-caps-fa25/>

CRE Lending – Cap Rates and Factors Beyond Debt Coverage and Loan-to-Value

October 23 | 8:30 am–10:00 am CT

<https://gsb.org/product/cre-lending-cap-rates-and-factors-beyond-debt-coverage-and-loan-to-value-fa25/>

Understanding and Interpreting Interest Rate Expectations

October 23 | 10:00 am–11:30 am CT

<https://gsb.org/product/understanding-and-interpreting-interest-rate-expectations-fa25/>

CRE Appraisals – Overview of Evaluations and Other Valuation Options

October 23 | 10:30 am–12:00 pm CT

<https://gsb.org/product/cre-appraisals-overview-of-evaluations-and-other-valuation-options-fa25/>

A Beginners Guide to Asset/Liability Management

October 23 | 2:00 pm–3:00 pm CT

<https://gsb.org/product/a-beginners-guide-to-asset-liability-management-fa25/>

Antiwork: How a Savvy, Angry Generation is Rebelling Against YOUR Company and What to Do About It

October 28 | 10:00 am–11:00 am CT

<https://gsb.org/product/antiwork-how-a-savvy-angry-generation-is-rebelling-against-your-company-and-what-to-do-about-it-fa25/>

Sound Practices for Liquidity Risk Management

October 28 | 1:00 pm–2:00 pm CT

<https://gsb.org/product/sound-practices-for-liquidity-risk-management-fa25/>

SBA Lending – Common Issues in SBA Loan Files

November 4 | 10:00 am–11:30 am CT

<https://gsb.org/product/sba-lending-common-issues-in-sba-loan-files-fa25/>

Three Key Risk Assessments in Your ERM Program: ERM, IT and Internal Controls

November 6 | 2:00 pm–3:30 pm CT

<https://gsb.org/product/three-key-risk-assessments-in-your-erm-program-erm-it-and-internal-controls-fa25/>

New Deposit Products Yielding Durable Competitive Advantage

November 12 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/new-deposit-products-yielding-durable-competitive-advantage-fa25/>

Securing Office 365 – A Roadmap

November 14 | 10:00 am–11:30 am CT

<https://gsb.org/product/securing-office-365-a-roadmap-fa25/>

SBA Lending – SBA Loan Programs and When to Use Each One

November 18 | 10:00 am–11:30 am CT

<https://gsb.org/product/sba-lending-sba-loan-programs-and-when-to-use-each-one-fa25/>

Five Social Media Tips to Advance Your Bank's Brand

November 18 | 1:00 pm–2:30 pm CT

<https://gsb.org/product/five-social-media-tips-to-advance-your-banks-brand-fa25/>

Interviewing Skills for Better Hires

November 20 | 10:00 am–11:30 am CT

<https://gsb.org/product/interviewing-skills-for-better-hires-fa25/>

Six Keys to Effective Commercial Business Development

December 2 | 2:00 pm–3:30 pm CT

<https://gsb.org/product/six-keys-to-effective-commercial-business-development-fa25/>

Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results

December 4 | 2:00 pm–3:30 pm CT

<https://gsb.org/product/characteristics-of-strong-risk-assessments-and-tools-to-monitor-and-report-results-fa25/>

Using Your BIA and Data Flow Diagrams to Understand Risk

December 5 | 10:00 am–11:30 am CT

<https://gsb.org/product/using-your-bia-and-data-flow-diagrams-to-understand-risk-fa25/>