

OBA & SUBSIDIARIES
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS OF MARCH 31, 2025

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>CONSOL</u>	<u>ELIM</u>	<u>BALANCE</u>
ASSETS						
CASH & SHORT TERM SECURITIES						
Cash, CDs & Investments	6,670,541	21,943	220	6,692,704		
TOTAL CASH	6,670,541	21,943	220	6,692,704		6,692,704
INVENTORY	1,244	0	0	1,244		1,244
ACCOUNTS RECEIVABLE/ACCRUED INCOI	207,125	0	5,778	212,903		212,903
OTHER RECEIVABLES						
Due from OBA	0	1,020,635	0	1,020,635	(1,020,635)	
Due from Foundation	-	0	0	0		
Due from Agency	0	0	42,366	42,366	(42,366)	
Due from OBASCO	715,342	0	0	715,342	(715,342)	
TOTAL OTHER RECEIVABLES	715,342	1,020,635	42,366	1,778,343	(1,778,343)	0
PREPAID EXPENSES	7,234	77	0	7,311		7,311
DEFERRED EXPENSES	60,625	0	1,473	62,098		62,098
PROPERTY & EQUIPMENT	786,041	0	26,688	812,729		812,729
OTHER ASSETS	527,672	116,101	0	643,773	(348,871)	294,902
TOTAL ASSETS	8,975,824	1,158,756	76,525	10,211,105	(2,127,214)	8,083,891
LIABILITIES						
ACCOUNTS PAYABLE	18,296	0	0	18,296		18,296
OTHER PAYABLES						
Accrued benefits	128,230	0	0	128,230		
Due OBA	0	0	715,342	715,342	(715,342)	
Due OBAIA	1,020,635	0	0	1,020,635	(1,020,635)	
Due OBASCO	0	42,366	0	42,366	(42,366)	
TOTAL OTHER PAYABLES	1,148,865	42,366	715,342	1,906,573	(1,778,343)	128,230
DEFERRED INCOME	1,788,690	1,159	127,543	1,917,392		1,917,392
TOTAL LIABILITIES	2,955,851	43,525	842,885	3,842,261	(1,778,343)	2,063,918
FUND BALANCE	6,019,973	1,115,231	(766,360)	6,368,844	(348,871)	6,019,973
TOTAL LIAB & FUND BALANCE	8,975,824	1,158,756	76,525	10,211,105	(2,127,214)	8,083,891

OBA & SUBSIDIARIES
CONSOLIDATED STATEMENT OF REVENUE, EXPENSE AND OTHER CHANGES IN NET ASSETS
FOR THE ELEVEN MONTHS ENDING MARCH 31, 2025

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>CONSOL</u>	<u>CONSOL</u>	<u>CONSOL</u>
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>PR YEAR</u>
INCOME						
Membership Dues	\$ 1,813,238	\$ -	\$ 123,380	\$ 1,936,618	\$ 1,933,910	\$ 1,903,634
Convention, Seminars, Schools & Subscription	1,127,983	-	29,077	1,157,060	1,079,000	1,093,079
Products & Services	87,861	-	101,151	189,012	162,497	161,285
Advertising & Sponsorships	293,161	-	75,204	368,365	276,500	314,216
Investment - Recog and Unrealized	284,672	-	-	284,672	192,500	298,924
Miscellaneous/Gain on Sale	26,860	-	-	26,860	550	19,366
Bank Insurance	-	48,860	-	48,860	57,750	47,928
Group Services	-	6,359	-	6,359	15,070	18,933
Group Health	-	2,011	-	2,011	1,650	1,841
TOTAL INCOME	\$ 3,633,775	\$ 57,230	\$ 328,812	\$ 4,019,817	\$ 3,719,427	\$ 3,859,206
EXPENSE						
Program Services:						
Convention, Seminars & Schools	\$ 1,181,413	\$ -	\$ -	\$ 1,181,413	\$ 1,322,964	\$ 955,007
Government Relations	405,854	-	-	405,854	437,691	492,943
Member Relations/Services	649,487	-	-	649,487	786,834	782,897
Newspaper	-	-	108,777	108,777	130,170	119,196
Fraud Division	-	-	165,760	165,760	172,209	201,192
Endorsements	-	-	87,329	87,329	80,017	17,872
Strategic Member	-	-	68,079	68,079	78,961	62,458
Support Services:						
Administrative & General	522,557	11,825	22,790	557,172	505,978	452,873
TOTAL EXPENSE	\$ 2,759,311	\$ 11,825	\$ 452,735	\$ 3,223,871	\$ 3,514,824	\$ 3,084,438
NET PROFIT (LOSS)	\$ 874,464	\$ 45,405	\$ (123,923)	\$ 795,946	\$ 204,603	\$ 774,768

OKLAHOMA BANKERS ASSOCIATION AND SUBSIDIARIES
CONSOLIDATING STATEMENT OF ACTIVITIES
ELEVEN MONTHS ENDED MARCH 31, 2025

	<u>OBA</u>	<u>OBAIA</u>	<u>OBASCO</u>	<u>BALANCE</u>	<u>Y-T-D CONSOL. BUDGET</u>	<u>Y-T-D PRIOR YEAR</u>
REVENUES						
MEMBERSHIP DUES	1,813,238	0	123,380	1,936,618	1,933,910	1,903,634
EVENT INCOME & SUBSC	1,127,983	0	29,077	1,157,060	1,079,000	1,093,079
ADVERTISING & SPONSC	293,161	0	75,204	368,365	276,500	314,216
INVESTMENT INCOME	284,672	0	0	284,672	192,500	298,924
MISC/GAIN ON SALE	26,860	0	0	26,860	550	19,366
BANK INSURANCE	0	48,860	0	48,860	57,750	47,928
OTHER INSURANCE END	0	6,359	0	6,359	15,070	18,933
BANK EMPLOYEE GROU	0	2,011	0	2,011	1,650	1,841
PRODUCTS & SERVICES	87,861	0	101,151	189,012	162,497	161,285
TOTAL INCOME	3,633,775	57,230	328,812	4,019,817	3,719,427	3,859,206
EXPENSES						
EMPLOYEE COMP	1,242,835	4,423	243,851	1,491,109	1,674,212	1,303,004
EMPLOYEE BENEFITS	279,272	599	72,930	352,801	413,634	312,084
GENERAL OFFICE	399,935	154	5,066	405,155	415,026	586,371
OVERHEAD ALLOC						
TO SUBSIDIARIES	(78,328)	903	77,425	0	0	0
BUILDING & GROUNDS	110,811	0	0	110,811	114,675	105,518
DEPRECIATION	104,479	0	7,376	111,855	100,100	94,097
TRAVEL	35,615	0	0	35,615	45,785	36,958
PROMOTION	79,111	0	0	79,111	75,475	52,337
PROFESSIONAL	25,716	0	0	25,716	28,500	24,960
OTHER	17,959	0	0	17,959	18,100	13,607
ADMINISTRATIVE	40,980	5,746	7,945	54,671	59,435	56,714
BANK INSURANCE	0	0	0	0	1,000	0
FRAUD SERVICES	0	0	9,420	9,420	9,560	1,765
EDUCATION	452,640	0	0	452,640	473,767	405,045
NEWSPAPER		0	24,442	24,442	24,615	21,091
PRODUCTS & SERVICES	48,285	0	4,279	52,564	60,940	70,890
TOTAL EXPENSES	2,759,310	11,825	452,734	3,223,869	3,514,824	3,084,441
OPER. PROFIT (LOSS)	874,465	45,405	(123,922)	795,948	204,603	774,765

Oklahoma Bankers Association
STATEMENT OF FINANCIAL POSITION
3/31/2025

ASSETS

CASH

Cash and Cash Equivalents	\$386,621	
Investments	6,283,920	
TOTAL CASH		6,670,541

INVENTORY

1,244

ACCOUNTS RECEIVABLE

General	180,641	
Accrued Interest	26,484	
TOTAL ACCOUNTS RECEIVABLE		207,125

OTHER RECEIVABLES

Due from OBASCO	715,342	
TOTAL OTHER RECEIVABLES		715,342

PREPAID EXPENSES

7,234

DEFERRED EXPENSES

60,625

TOTAL CURRENT ASSETS 7,662,111

PROPERTY AND EQUIPMENT

Building	212,083	
Accum Depr - Building	(212,083)	
Office Equipment	79,427	
Accum Depr - Office Equipment	(68,548)	
Furniture & Fixtures	240,935	
Accum Depr - Furniture & Fixures	(229,298)	
Autos	167,032	
Accum Depr - Autos	(27,408)	
Computer Hardware	82,113	
Accum Depr - Computer Hardware	(57,038)	
Computer Software	204,154	
Accum Depr - Computer Software	(202,770)	
Building Improvements	488,273	
Accum Depr - Building Improvements	(297,030)	
Land	60,012	
Building Addition	635,593	
Accum Depr - Building Addition	(635,593)	
2005 Building Addition	969,862	
Accum Depr - 2005 Building Addition	(623,675)	
TOTAL PROPERTY AND EQUIPMENT		786,041

OTHER ASSETS

Investment in OBAS	484,380	
Twin Hills Stock	7,742	
The Compliance Alliance	35,550	
TOTAL OTHER ASSETS		527,672

TOTAL NON-CURRENT ASSETS

1,313,713

TOTAL ASSETS

\$8,975,824

Oklahoma Bankers Association
STATEMENT OF FINANCIAL POSITION
3/31/2025

LIABILITIES AND NET ASSETS

LIABILITIES

ACCOUNTS PAYABLE

Miscellaneous Payable

668

TOTAL ACCOUNTS PAYABLE

668

OTHER PAYABLES

401 K Plan

128,230

Accrued Payroll Liability

17,628

Due OBAIA

1,020,635

TOTAL OTHER PAYABLES

1,166,493

DEFERRED REVENUE

Event Income

282,785

Membership Dues

1,496,271

Directory

9,237

Legal Update

397

TOTAL DEFERRED REVENUE

1,788,690

TOTAL LIABILITIES

2,955,852

NET ASSETS

Current Earnings-Without Donor Restrictions

874,465

Current Earnings-With Donor Restrictions

Retained Earnings-Without Donor Restrictions

5,145,508

Retained Earnings-With Donor Restrictions

TOTAL NET ASSETS

6,019,973

TOTAL LIABILITIES & NET ASSETS

\$8,975,824

Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUE AND GAINS					
Membership Dues	\$165,549	\$164,310	\$1,813,238	\$1,807,410	\$1,790,192
Convention, Seminars, Schools & Subscriptions	189,261	132,500	1,127,983	1,051,500	1,064,008
Products & Services Income	3,476	750	87,861	72,775	64,158
Interest & Realized Portfolio Gain/Loss	19,604	17,500	200,759	192,500	340,536
Unrealized Portfolio Gain/Loss	(42,816)	0	83,913	0	(42,100)
Miscellaneous/Gain on Sale	0	50	26,860	550	19,366
Advertising & Sponsorships	57,732	0	293,161	199,500	241,060
Total Revenue and Gains	392,806	315,110	3,633,775	3,324,235	3,477,220
EXPENSES AND LOSSES					
Program Services:					
Convention, Seminars and School	113,043	136,405	1,181,413	1,322,964	955,007
Government Relations	53,339	40,193	405,854	437,691	492,943
Member Relations/Services	48,868	70,931	649,487	786,834	782,897
Support Services:					
Administrative & General	50,305	39,964	522,557	468,139	424,476
Total Expenses and Losses	265,555	287,493	2,759,310	3,015,628	2,655,323
INCREASE (DECREASE) IN NET ASSETS	127,251	27,617	874,465	308,607	821,897
Net Assets, Beginning of Year			5,145,508	5,145,508	4,594,263
Net Assets, End of Year			6,019,973	5,454,115	5,416,160

Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Eleven Months Ending 3/31/2025

	MONTH ENDED		YEAR TO DATE		PRIOR
	3/31/2025		3/31/2025		
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUE AND GAINS					
Membership Dues	\$165,549	\$164,310	\$1,813,238	\$1,807,410	\$1,790,192
Convention, Seminars, Schools & Subscrip	189,261	132,500	1,127,983	1,051,500	1,064,008
Products & Services Income	3,476	750	87,861	72,775	64,158
Interest & Realized Portfolio Gain/Loss	19,604	17,500	200,759	192,500	340,536
Unrealized Portfolio Gain/Loss	(42,816)	0	83,913	0	(42,100)
Miscellaneous/Gain on Sale	0	50	26,860	550	19,366
Advertising & Sponsorships	57,732	0	293,161	199,500	241,060
Total Revenue and Gains	392,806	315,110	3,633,775	3,324,235	3,477,220
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
Salaries - Fulltime	121,576	124,363	1,156,230	1,309,659	994,228
FICA - Employer Portion	9,991	9,153	80,566	96,891	64,849
State Unemployment	237	0	1,232	1,250	952
Federal Unemployment	10	25	681	620	612
HR Administration	329	445	4,126	4,895	4,492
TOTAL EMPLOYEE COMP	132,143	133,986	1,242,835	1,413,315	1,065,134
EMPLOYEE BENEFITS					
Medical Insurance	15,238	19,348	156,414	204,928	141,188
Life Insurance	0	0	0	0	0
Insurance Alloc - OBAIA	0	0	0	0	0
Insurance Alloc - OBASC	0	0	0	0	0
401 K Plan	9,817	8,495	95,949	93,445	79,968
401 K Plan Alloc - OBAIA	0	0	0	0	0
401 K Plan Alloc - OBASC	0	0	0	0	0
Flexible Benefits Plan	0	0	0	0	0
Workers Compensation	162	315	1,937	3,275	1,994
Internet Benefit	860	435	3,837	4,585	2,344
Staff Training	94	0	21,134	28,850	18,707
TOTAL EMPLOYEE BENEFITS	26,171	28,593	279,272	335,083	244,202
GENERAL OFFICE EXPENSES					
Telephone	1,421	1,215	12,346	13,145	11,492
Postage	185	310	3,660	3,410	2,849
Delivery	0	75	367	825	757
Dues and Memberships	1,314	1,200	10,877	18,440	13,535
Subscriptions	484	290	2,862	2,890	1,618
Equipment Leases	0	0	0	0	0
Equipment Maintenance	1,568	750	10,006	8,250	7,554
Office Supplies	2,821	2,075	23,276	22,725	19,162
Computer Supplies	1,098	1,245	10,287	17,170	13,225
Xerox Supplies	26	50	274	545	405
Network Mainenance	12,262	11,545	128,001	126,995	122,082
BankCard Fees	4,114	2,250	23,379	28,750	19,142
Contract Labor	0	0	166,568	66,628	359,137
Miscellaneous	0	0	72	0	0
Correspondence Supplies	7	0	159	0	135
Records Storage	60	75	660	825	660
Checking / Lockbox Fees	394	400	4,198	4,400	3,707
Licensing Fees	175	0	2,944	2,550	239
TOTAL GENERAL OFFICE EXPENSE	25,929	21,480	399,935	317,548	575,699
General & Admin Alloc - OBAIA	(91)	0	(903)	0	(670)
General & Admin Alloc - OBASC	(8,237)	0	(77,425)	0	(70,393)
PRODUCTS & SERVICES EXPENSES	338	5,000	48,285	55,000	66,885
BUILDING & GROUNDS EXPENSES					
Insurance	1,662	1,750	18,285	19,250	16,564
Contract Labor - Janit. & Maint.	2,515	2,250	26,383	24,750	21,722
Utilities	2,146	2,500	26,706	27,500	26,044
Security Service	112	175	2,068	1,925	1,875
Maintenance	3,711	20,750	17,593	19,250	19,711

Oklahoma Bankers Association
REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
Property Taxes	0	0	19,776	22,000	19,602
TOTAL BLDG. & GROUNDS	10,147	8,425	110,811	114,675	105,518
DEPRECIATION EXPENSE					
Office Equipment	225	225	2,473	2,475	4,568
Furniture & Fixtures	273	300	3,003	3,300	3,003
Automobiles	3,568	2,505	34,408	27,555	26,607
Computers	644	400	4,983	4,400	5,170
Computer Software	49	50	534	550	1,277
Maintenance Equipment	0	0	0	0	0
Building Improvements	2,719	2,400	29,345	26,400	22,763
Building Addition	2,694	2,700	29,733	29,700	29,635
TOTAL DEPRECIATION EXP.	10,171	8,580	104,479	94,380	93,022
TRAVEL					
Staff Travel	275	1,795	16,559	19,545	19,018
Officer Travel	0	850	0	9,350	0
Vehicle Insurance	708	575	6,469	6,325	5,837
Vehicle Maintenance	240	170	4,607	2,290	3,103
Vehicle Taxes	0	0	391	300	188
Gasoline	652	725	7,589	7,975	8,812
TOTAL TRAVEL	1,875	4,115	35,615	45,785	36,958
ASSOCIATION PROMOTION					
Association Promotion - Lobbying	13,409	2,350	45,342	25,850	24,595
Association Promotion - Misc.	3,475	650	16,368	19,275	7,104
Association Promotion - M&E	928	1,500	12,897	21,950	15,353
Contributions	0	350	1,900	4,550	2,110
Professional Membership Benefit	0	250	1,782	2,750	2,438
Public / Member Relations	258	100	822	1,100	737
TOTAL ASSOC PROMOTION	18,071	5,200	79,111	75,475	52,337
PROFESSIONAL SERVICES					
Accounting & Auditing	7,350	4,500	24,618	20,000	20,987
Consulting Services	0	1,000	0	4,000	0
Investment Management	0	0	1,098	4,500	3,973
TOTAL PROFESSIONAL SERVICES	7,350	5,500	25,716	28,500	24,960
OTHER EXPENSES					
Vending Machine	0	0	75	100	75
Federal & State PAC Expenses	1,275	1,000	17,611	18,000	13,532
Contact Banker	273	0	273	0	0
TOTAL OTHER EXPENSES	1,548	1,000	17,959	18,100	13,607
ADMINISTRATIVE EXPENSES					
Board of Directors Expense	443	500	3,769	7,000	7,857
Executive Committee	11	0	2,121	2,500	2,075
Other Committees	721	500	3,156	1,500	1,210
D&O Insurance	2,903	3,000	31,933	33,000	31,878
Income Taxes	0	0	0	0	0
TOTAL ADMIN EXPS.	4,077	4,000	40,980	44,000	43,020
EDUCATION EXPENSES					
Event Expense	36,064	61,614	452,640	473,767	405,045
TOTAL EDUCATION EXPENSES	36,064	61,614	452,640	473,767	405,045
Total Expenses and Losses	265,555	287,493	2,759,310	3,015,628	2,655,323
Change in Unrestricted Net Assets	0	0	0	0	0
INCREASE (DECREASE) IN NET ASSETS	<u>127,251</u>	<u>27,617</u>	<u>874,465</u>	<u>308,607</u>	<u>821,897</u>
Net Assets, Beginning of Year			5,145,508	5,145,508	4,594,263
Net Assets, End of Year			<u>6,019,973</u>	<u>5,454,115</u>	<u>5,416,160</u>

OBA Insurance Agency
STATEMENT OF FINANCIAL POSITION
3/31/2025

ASSETS

CASH

Cash and Cash Equivalents \$21,943

TOTAL CASH 21,943

OTHER RECEIVABLES

Due from OBA 1,020,635

TOTAL OTHER RECEIVABLES 1,020,635

PREPAID EXPENSES

TOTAL CURRENT ASSETS 77 1,042,655

OTHER ASSETS

Bankers Bank 4,438

BMSI 111,664

TOTAL OTHER ASSETS 116,101

TOTAL ASSETS \$1,158,757

LIABILITIES AND NET ASSETS

LIABILITIES

OTHER PAYABLES

Due OBASCO 42,366

TOTAL OTHER PAYABLES 42,366

DEFERRED REVENUE

Unearned Premiums 1,159

TOTAL DEFERRED REVENUE 1,159

TOTAL LIABILITIES 43,525

NET ASSETS

Common Stock 500

Paid in Capital 633,313

Current Earnings 45,405

Retained Earnings 436,014

TOTAL NET ASSETS 1,115,232

TOTAL LIABILITIES & NET ASSETS \$1,158,757

OBA Insurance Agency
STATEMENT OF ACTIVITIES
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUE AND GAINS					
Bank Insurance	\$5,077	\$5,250	\$48,860	\$57,750	\$47,928
Other Insurance Endorsements	129	1,370	6,359	15,070	18,933
Bank Employee Group	224	150	2,011	1,650	1,841
Total Revenue and Gains	5,429	6,770	57,230	74,470	68,702
EXPENSES AND LOSSES					
Bank Insurance	0	0	0	1,000	0
Administrative & General	652	646	11,825	15,296	12,492
Total Expenses and Losses	652	646	11,825	16,296	12,492
CHANGE IN NET ASSETS	4,777	6,124	45,405	58,174	56,210
Net Assets, Beginning of Year			1,069,826	1,069,826	1,009,635
Net Assets, End of Year			1,115,231	1,128,000	1,065,845

OBA Insurance Agency
STATEMENT OF ACTIVITIES
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Bank Insurance	\$5,077	\$5,250	\$48,860	\$57,750	\$47,928
Bank Employee Group	224	150	2,011	1,650	1,841
Other Insurance Endorsements					
Other Commissions	129	300	1,510	3,300	1,845
NFP	0	1,000	4,867	11,000	14,240
Walt Garner Associates	0	20	(1)	220	134
Philadelphia American Life	0	50	(16)	550	514
KeyState	0	0	0	0	2,200
Total Revenue and Gains	5,429	6,770	57,230	74,470	68,702
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
OBA Salary Alloc	404	406	4,423	4,465	3,126
TOTAL EMPLOYEE COMP	404	406	4,423	4,465	3,126
EMPLOYEE BENEFITS					
OBA Insurance Alloc	43	40	442	444	306
OBA 401K Alloc	15	30	157	335	150
Staff Training	0	0	0	250	0
TOTAL EMPLOYEE BENEFITS	57	71	599	1,029	456
BANK INSURANCE	0	0	0	1,000	0
GENERAL OFFICE EXPENSES					
Checking / Lockbox Fees	23	2	154	22	26
Licensing Fees	0	0	0	300	226
OBA General & Admin Alloc	91	83	903	1,045	670
TOTAL GENERAL OFFICE EXPENSE	113	85	1,057	1,367	923
ADMINISTRATIVE EXPENSES					
Accounting & Auditing	0	0	4,899	7,500	7,139
D&O Insurance	77	85	848	935	848
TOTAL ADMIN EXPS.	77	85	5,746	8,435	7,987
Total Expenses and Losses	652	646	11,825	16,296	12,492
CHANGE IN NET ASSETS	4,777	6,124	45,405	58,174	56,210
Net Assets, Beginning of Year			1,069,826	1,069,826	1,009,635
Net Assets, End of Year			1,115,231	1,128,000	1,065,845

OBA Services Company
STATEMENT OF FINANCIAL POSITION
3/31/2025

ASSETS

CASH

Cash and Cash Equivalents \$220

TOTAL CASH 220

ACCOUNTS RECEIVABLE

General 5,778

TOTAL ACCOUNTS RECEIVABLE 5,778

OTHER RECEIVABLES

Due From Agency 42,366

TOTAL OTHER RECEIVABLES 42,366

DEFERRED EXPENSES

Postage 1,473

TOTAL DEFERRED EXPENSES 1,473

PROPERTY AND EQUIPMENT

Autos 34,140

Accum Depr - Autos (9,006)

Computer Hardware 4,757

Accum Depr - Computer Hardware (3,203)

TOTAL PROPERTY AND EQUIPMENT 26,688

TOTAL ASSETS \$76,524

LIABILITIES AND NET ASSETS

LIABILITIES

OTHER PAYABLES

Due OBA 715,342

TOTAL OTHER PAYABLES 715,342

DEFERRED REVENUE

Strategic Membership Dues 100,596

Directory 4,000

Subscriptions 19,197

Advertising 3,750

TOTAL DEFERRED REVENUE 127,543

TOTAL LIABILITIES 842,885

NET ASSETS

Paid in Capital 1,493,492

Current Earnings (123,923)

Retained Earnings (2,135,929)

TOTAL NET ASSETS (766,361)

TOTAL LIABILITIES & NET ASSETS \$76,524

OBA Services Company
STATEMENT OF ACTIVITIES
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Products & Services	\$11,363	\$8,102	\$101,151	\$89,722	\$97,127
Strategic Member Program	11,102	11,500	123,380	126,500	113,442
Interest / Misc	0	0	0	0	488
Newspaper	10,998	9,500	104,281	104,500	102,227
Total Revenues and Gains	33,463	29,102	328,811	320,722	313,283
EXPENSES AND LOSSES					
Program Services:					
Newspaper	11,701	11,679	108,777	130,170	119,196
Fraud Division	15,263	15,111	165,760	172,209	201,192
Endorsements	10,140	6,705	87,329	79,017	17,872
Strategic Member	9,030	7,097	68,079	78,961	62,458
Administrative & General	1,336	1,384	22,790	22,543	15,905
Total Expenses and Losses	47,470	41,976	452,734	482,900	416,624
CHANGE IN NET ASSETS	(14,007)	(12,874)	(123,923)	(162,178)	(103,341)
Net Assets, Beginning of Year			(642,437)	(642,437)	(522,831)
Net Assets, End of Year			(766,360)	(804,615)	(626,172)

OBA Services Company
STATEMENT OF ACTIVITIES
For the Eleven Months Ending 3/31/2025

	MONTH ENDED 3/31/2025		YEAR TO DATE 3/31/2025		PRIOR
	ACTUAL	BUDGET	ACTUAL	BUDGET	
REVENUES AND GAINS					
Products & Services	\$22,465	\$19,602	\$224,531	\$216,222	\$210,569
Advertising Income	8,752	7,000	75,204	77,000	73,156
Newspaper Income	2,246	2,500	29,077	27,500	29,071
Interest Income	0	0	0	0	488
Total Revenues and Gains	33,463	29,102	328,811	320,722	313,283
EXPENSES AND LOSSES					
EMPLOYEE COMPENSATION					
Salary	18,210	17,233	192,517	189,563	207,568
OBA Salary Alloc	8,761	3,661	36,422	40,271	11,477
FICA	1,408	2,418	14,912	26,598	15,699
TOTAL EMPLOYEE COMP	28,379	23,312	243,851	256,432	234,744
EMPLOYEE BENEFITS					
Insurance	4,122	3,922	43,409	43,142	40,873
OBA Insurance Alloc	1,366	926	9,581	10,187	7,038
401 K Plan	1,457	1,378	15,401	15,158	16,605
OBA 401K Alloc	628	95	2,449	1,045	523
Workers Compensation	35	40	414	440	426
Internet	25	50	250	550	382
Staff Training	0	0	1,425	7,000	1,579
TOTAL EMPLOYEE BENEFITS	7,632	6,411	72,930	77,522	67,426
GENERAL OFFICE EXPENSES					
Telephone	105	220	1,088	2,420	2,082
Postage	2	15	28	165	88
Dues	0	120	0	1,920	0
Subscriptions	0	0	199	375	0
Office Supplies	0	10	468	210	255
Computer Supplies	0	60	0	310	617
Xerox Supplies	0	10	10	110	14
Network Maintenance	9	40	90	440	99
Correspondence Supplies	11	10	112	110	109
Staff Meals / Entertainment	50	100	2,911	3,675	6,934
Bank Fees	0	20	160	220	220
OBA General & Admin Alloc	8,237	7,503	77,425	86,156	70,393
TOTAL GENERAL OFFICE EXP	8,414	8,108	82,491	96,111	80,812
Depreciation Expense	671	520	7,376	5,720	1,075
NEWSPAPER EXPENSES	1,487	2,225	24,442	24,615	21,091
FRAUD DIVISION EXPENSES	492	860	9,420	9,560	1,765
PRODUCT & SERVICES EXPENSES	394	540	4,279	5,940	4,005
ADMINISTRATIVE EXPENSES					
Accounting & Auditing	0	0	7,945	7,000	5,707
TOTAL ADMIN EXPENSES	0	0	7,945	7,000	5,707
TAX EXPENSE					
Total Expenses and Losses	47,470	41,976	452,734	482,900	416,624
INCREASE (DECREASE) IN NET ASSETS	(14,007)	(12,874)	(123,923)	(162,178)	(103,341)
Net Assets, Beginning of Year			(642,437)	(642,437)	(522,831)
Net Assets, End of Year			(766,360)	(804,615)	(626,172)

Foundation
INCOME STATEMENT
For the Eleven Months Ending March 31, 2025

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Special Income	\$0	\$100	\$0
Solicitation Income	<u>0</u>	<u>4,071</u>	<u>5,533</u>
Total Income	<u>0</u>	<u>4,171</u>	<u>5,533</u>
EXPENSES			
Accounting & Auditing	0	1,081	2,953
Miscellaneous Expenses	<u>0</u>	<u>46</u>	<u>28</u>
Total Expenses	<u>0</u>	<u>1,127</u>	<u>2,981</u>
NET PROFIT (LOSS)	<u><u>0</u></u>	<u><u>3,044</u></u>	<u><u>2,552</u></u>

Foundation
Statement of Financial Position
March 31, 2025

ASSETS

CASH

Cash

\$30,767

Restricted Cash - Robbery

19,128

TOTAL CASH

49,895

TOTAL ASSETS

\$49,895

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

3,044

Retained Earnings

46,852

TOTAL FUND BALANCE

49,895

TOTAL LIABILITIES & FUND BALANCE

\$49,895

Political Action Committee State
STATEMENT OF FINANCIAL POSITION
March 31, 2025

ASSETS

CASH

Cash

\$146,156

Certificates of Deposit

175,000

TOTAL CASH

321,156

OTHER RECEIVABLES

TOTAL ASSETS

\$321,156

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

333

Retained Earnings

320,823

TOTAL FUND BALANCE

321,156

TOTAL LIABILITIES & FUND BALANCE

\$321,156

Political Action Committee State
INCOME STATEMENT
For the Three Months Ending March 31, 2025

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Solicitation	\$4,337	\$13,333	\$9,617
CD Interest	<u>0</u>	<u>0</u>	<u>72</u>
Total Income	4,337	13,333	9,688
EXPENSES			
Campaign Contribution	<u>11,000</u>	<u>13,000</u>	<u>3,500</u>
Total Expenses	11,000	13,000	3,500
NET PROFIT (LOSS)	<u>(6,663)</u>	<u>333</u>	<u>6,188</u>

Political Action Committee Federal
STATEMENT OF FINANCIAL POSITION
March 31, 2025

ASSETS

CASH

Cash

TOTAL CASH

\$50,241

50,241

TOTAL ASSETS

\$50,241

LIABILITIES AND FUND BALANCE

LIABILITIES

FUND BALANCE

Current Earnings

Retained Earnings

TOTAL FUND BALANCE

3,315

46,926

50,241

TOTAL LIABILITIES & FUND BALANCE

\$50,241

Political Action Committee Federal
INCOME STATEMENT
For the Three Months Ending March 31, 2025

	<u>CURRENT MONTH</u>	<u>CURRENT YEAR TO DATE</u>	<u>PRIOR YEAR TO DATE</u>
INCOME			
Solicitation	<u>\$1,064</u>	<u>\$3,456</u>	<u>\$1,618</u>
Total Income	<u>1,064</u>	<u>3,456</u>	<u>1,618</u>
EXPENSES			
Bank Fees	<u>49</u>	<u>141</u>	<u>142</u>
Total Expenses	<u>49</u>	<u>141</u>	<u>142</u>
NET PROFIT (LOSS)	<u><u>1,015</u></u>	<u><u>3,315</u></u>	<u><u>1,476</u></u>