

TURNKEY MORTGAGE SOLUTIONS FROM A BRAND YOU CAN BANK ON



THE PROBLEM

Compliance complexity, evolving technology and a fixed-cost structure are making it increasingly difficult to stay in the mortgage business — at least while sustaining great profits and great service.



THE SOLUTION

Promontory MortgagePath LLC provides comprehensive mortgage fulfillment services, enabling banks to upgrade their technology, offer an exceptional user experience, and deliver mortgages profitably and efficiently.

SERVICES INCLUDE:



Advanced POS platform,
Borrower Wallet®



Processing



Underwriting



Compliance



Closing



Post-closing



Servicing transfer
functions



Due diligence

HOW IT WORKS

Promontory MortgagePath combines extensive mortgage operations and compliance expertise with industry-leading technology to provide efficient, cost-effective mortgage fulfillment services to lenders of all sizes. Our comprehensive service offering helps lenders remain competitive — and profitable — in an ever-changing mortgage market. With our solution, lenders leverage Borrower Wallet® to co-pilot the application process, collaborate with borrowers and access in-app efficiency tools. Then, we process and underwrite each loan using lender-provided business rules, and finally, close in the lender's name.



WHY IT WORKS



TRANSFORMATIONAL TECHNOLOGY

Leverage market-leading point-of-sale technology, to give borrowers a transparent, collaborative digital experience — at no additional cost.



POWERFUL DATA

Real-time and analytics-ready data is available via our standard reporting suite, supporting effective, real-time pipeline management.



INTEGRATED COMPLIANCE

Compliance is the foundation upon which our solution is built — integrated in all tech development and at the forefront of the overall process flow.



MILESTONE PRICING

Our milestone pricing model explicitly aligns costs with services rendered throughout the loan process.

KEY BENEFITS

- ✓ Continue to offer a core, relationship-building product
- ✓ Digitize the customer experience with an advanced point-of-sale, Borrower Wallet®
- ✓ Shift loan manufacturing costs from fixed to variable
- ✓ Customize service level agreements to align processes, procedures and culture



Promontory MortgagePath is proud to be endorsed by the Oklahoma Bankers Association.

READY TO INCREASE MORTGAGE PROFITABILITY?

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