



## 2019 Salary and Cash Compensation Survey

Contact Laura Roth at [surveys@blanchardc.com](mailto:surveys@blanchardc.com) or 612-886-1225 for details

### **SURVEYS HIGHLIGHTS:**

- 202 participants in the 2019 Salary and Cash Compensation Survey (34 from Oklahoma)
- Contains salary and cash compensation (salary + annual cash incentive/bonus) data for approximately 20 executive positions and approximately 140 middle management and staff level positions
- Summarizes actual cash bonuses paid for 2018 performance as a percent of salary as well as the potential earning opportunity under a performance-based cash incentive plan at target and maximum performance, where available
- Pricing for the 2019 Salary and Cash Compensation Survey Results
  - OBA Member & Participant: \$300
  - OBA Member & Non-Participant: \$600
  - Non-OBA Member & Non-Participant: \$800

### **Other Available Surveys:**

- **2019 Director Compensation Survey**
  - 104 Banks (available for purchase)
  - New in 2019: Customized Board Compensation Analysis (available for purchase as a supplement)
- **2018 Executive and Employee Benefits Survey**
  - 98 Banks (available for purchase)

### **COMING THIS FALL:**

**\*\*\*BUDGETED SALARY INCREASE & COMP TRENDS SURVEY\*\*\***

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