

## GSB Online Seminars

March 2019

Co-Sponsored By:

*The Graduate School of Banking at the University of Wisconsin-Madison and Oklahoma Bankers Association*

### Upcoming Programs (listed in start date order):

For additional information— including detailed seminar descriptions and presenter bios— and to register online, please visit <http://gsb.virtualvenues.com/store>

#### **Secrets of Buying and Selling a Community Bank**

with Philip Smith, on March 5 from 10:00-11:00 a.m. Central Time

<https://gsb.virtualvenues.com/store/452358-secrets-of-buying-and-selling-a-community-bank-sp19>

#### **Fundamentals of Interest Rate Swaps and Caps**

with Dan Dwyer, on March 5 & 7 from 1:00-2:30 p.m. Central Time

<https://gsb.virtualvenues.com/store/448665-fundamentals-of-interest-rate-swaps-and-caps-2-parts-sp19>

#### **Dealing with Powers of Attorney**

with Jim Lethert, on March 6 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/454431-dealing-with-powers-of-attorney-sp19>

#### **Basic Personal & Business Tax Return Analysis**

with David Osburn, on March 6 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/454437-basic-personal-business-tax-return-analysis-sp19>

#### **Growing Long-Term Retail Deposits – Overview of Advanced Managerial Approaches**

with Neil Stanley, on March 7 from 2:00-3:00 p.m. Central Time

<https://gsb.virtualvenues.com/store/444637-growing-long-term-retail-deposits-overview-of-advanced-managerial-approaches>

#### **Creating the Right Enterprise Risk Management (ERM) Program for YOUR Community Bank**

with Marcia Malzahn, on March 7 from 2:00-3:30 p.m. Central Time

<https://gsb.virtualvenues.com/store/452355-creating-the-right-enterprise-risk-management-erm-program-for-your-community-bank-sp19>

#### **Has Your Fraud IQ Kept Pace with Your Fraud Risk?**

with Marc Courey, on March 7 from 10:00-11:00 a.m. Central Time

<https://gsb.virtualvenues.com/store/452344-has-your-fraud-iq-kept-pace-with-your-fraud-risk-sp19>

#### **How to Craft an Effective Commercial Loan Write-Up**

with David Osburn, on March 12 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/452354-how-to-craft-an-effective-commercial-loan-write-up-sp19>

#### **Developing a Leadership vs Managership Approach**

with David Osburn, on March 12 from 2:00-3:30 p.m. Central Time

<https://gsb.virtualvenues.com/store/437906-developing-a-leadership-vs-managership-approach-sp19>

#### **How to Craft Your Pitch**

with Jill Slupe, on March 13 from 2:00-3:00 p.m. Central Time

<https://gsb.virtualvenues.com/store/437905-how-to-craft-your-pitch-sp19>

#### **Developing an Enterprise-Wide Risk Assessment**

with Marcia Malzahn, on March 14 from 2:00-3:30 p.m. Central Time

<https://gsb.virtualvenues.com/store/452356-developing-an-enterprise-wide-risk-assessment-sp19>

### **Landscape of Agriculture Today and Tomorrow**

with Michael Boehlje, on March 19 & 21 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/451549-landscape-of-agriculture-today-and-tomorrow-2-parts-sp19>

### **SBA 7(a) Loan Guaranty Program**

with Charles Green, on March 20 from 2:00-3:00 p.m. Central Time

<https://gsb.virtualvenues.com/store/452353-sba-7-a-loan-guaranty-program-sp19>

### **Assisting Managers with Conflict Resolution**

with Ann Knutson, on March 20 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/437904-assisting-managers-with-conflict-resolution-sp19>

### **SBA CDC/504 Loan Guaranty Program**

with Charles Green, on March 21 from 10:00-11:00 a.m. Central Time

<https://gsb.virtualvenues.com/store/452347-sba-cdc-504-loan-guaranty-program-sp19>

### **SBA Express Loan Programs**

with Charles Green, on March 21 from 2:00-3:00 p.m. Central Time

<https://gsb.virtualvenues.com/store/452348-sba-express-loan-programs-sp19>

### **Attacking the Human Element - Social Engineering**

with Jeff Dice, on March 22 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/454449-attacking-the-human-element-social-engineering-sp19>

### **Loan Committee Presentation Skill Training**

with David Osburn, on March 26 from 10:00-11:30 a.m. Central Time

<https://gsb.virtualvenues.com/store/452342-loan-committee-presentation-skill-training-sp19>

### **Three Key Risk Assessments in Your ERM Program - ERM, IT, and Internal Controls**

with Marcia Malzahn, on March 28 from 2:00-3:30 p.m. Central Time

<https://gsb.virtualvenues.com/store/452339-three-key-risk-assessments-in-your-erm-program-erm-it-and-internal-controls-sp19>

### **About The GSB Online Seminar Series**

The GSB Online Seminar Series offers a convenient, cost-effective way to access quality educational opportunities. GSB seminars are designed to meet the dynamic learning needs of today's busy financial professional and are delivered by some of today's top industry experts. All sessions are recorded, so if you're unable to attend one of the live presentations, it's no problem! When you register for a GSB Online Seminar, you'll have access to the live presentation as well as a recording of the live session in case you are unable to attend the entire program. There is no additional fee to view the recording, it's included in your registration fee. It's your choice to attend the live session, view the recording—or do both—based on your schedule. With the GSB Online Seminar Series you'll benefit from:

- Nearly 100 relevant, bank-specific courses that deliver must-know information
- A variety of live, interactive courses offered throughout the year—each recorded for scheduling flexibility
- Additional On-Demand seminars on popular topics available anytime, anywhere, to fit your schedule. Instructor contact information is provided so you have the ability to ask questions as you go through the recordings.
- Competitive pricing—one fee allows multiple attendees to participate through a single connection and includes all handouts and materials
- State-of-the-art technology that ensures a quality learning experience
- The faculty and expertise of the nation's most respected graduate banking school

**For additional information, please visit [gsb.org](https://gsb.org)**